

S.D.C. meet - 5/27/52 (cont.)

#579 Chin. - mixture change - #9300.

Turned down.

#5029 Ashawa, Ont. - Office + night gtr. alterations - #7000.

(N.E. of Toronto at 30 miles)

Hold indefinitely.

#5003 Niagara Falls, Ont. - mixture change + fluorescent lighting.

Hold defer until 1/1/53.

S.D.C. meet - 6/17/52 (Sat.) - 1:30 - 4:40.

#51170 - Grand Rapids -

(J.C.P., J.C.K., J.C.H.)

Add space to rear.

" 19' f. from 1170. (to take all of #470 space would cost us 40,000 am. rental.)

J.C.H. to go back to them (Mich. Trust Co.) + see what kind of deal he can make on 19' only, instead of on whole ST.

Midland, Mich. (J.C. Runway Co. present store) (Comm. reports)

Store would be a 1250' store.

70' X 174'

#38500 west of Fla (23,000).

J.C.P. taking only no-minimum deals, w/ 3% of sales

The Circle is just ab. 1 1/2 blocks (1 mi.) from J.C.P. store.

5/26/52 Anal. or sales est. if 4/5 M shows only #13 M net

Total rent - \$18,000 minimum vs. 4% of sales over 450 M.

(We have 25,000 stores to get in a limited space - it's bad)

Try to get rent reduced to \$12,000 max. + get him to pay some

thing toward the remodeling, in form of rent, possibly

J.C.H. to go back to Landlord.

581 - Salem, O. (Pop. = 14,000).

Before 1951 = 122,746; net 87.7.

Est. = 235 M; net 4200.

Com. = 2-12 M.

Rear = 644'

Present space = 398'

Rear 206'

S.D.C. meet - 6/17/52 (cont.)

#579 - Greenville, O.

Figure new floor layout for 1954. (Store is now in middle of floor).

Lease runs to 1975.

"Ideal location of town." - J.C.H.

494 - Buffalo. (Grant + Buckle Bridge, etc.)

60' X 120'

"Best A. + P. store around Buffalo."

Molison Market next to us

#5 Columbus, O.

A 5-story cast-iron Bldg.

Rec. that 3 top floors be cut off. - would cost \$20,000 do.

Cost 344 M to remodel.

In Jan 1954. (Bring up again in June, '53.)

#4 Columbus, O. - "Northern Lights" (H.H.) (N. + E.)

Agreement signed by Castle (H.H.)

We will put in another store at 600 (Columbus) if he will give us exclusive in this one; if not we will make that deal we can in this one.

#1 Newark, O.

Put in new round corner windows here, + do not

touch sign - at cost of 1,000.

J.B.M. to replace, get further costs, + come back to Comm.

Who took you to the ballet?

(S.D.C. H. J.C.H. J.C.K. J.C.H. J.C.H. - Comm. to visit J.C.H. store to see where they spread out, + how ab. soft lines.)

last night?